

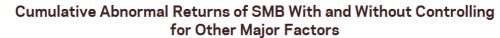
FACTOR/STYLE INVESTING

Quibble Fight!

December 3, 2015

In their recent white paper Reeling in Small-Cap Alpha, Kalesnik and Beck make the correct, if well-known, observation that the prominent factors in modern systematic investing (e.g., value, momentum, quality) are more effective with small-cap stocks than within large-cap. Furthermore, they show, as is also well-known, that the size effect itself is a weak sibling to these other biggies. While they are exploring a well-trodden path, at least none of this is wrong (there are some exceptions however — for instance, Israel and Moskowitz show that momentum delivers pretty similar performance within small- and large-caps). But the message should not be that one should only pursue these factors in small-caps, or even that superior factor performance in small-caps is highly likely. As they note, small-caps are more expensive to trade and have less ultimate capacity for investment; we would add that implementations generally have more tracking error to theoretical backtests. Still, we don't dispute the basics of their review paper. However, at one point they mention our recent paper on the size effect announcing they have a quibble with it. Our paper is by no means a proof. We could be wrong for many reasons. But their quibble is misguided. I don't mean to be querulous or quixotic but their quibble is quite quarrelsome without being a quality query.

Their quibble is actually a bit hard to figure out. It seems to be that we didn't write their paper — that is, we did not simply reiterate the long-known result that the other factors (mostly) work best among small stocks. Rather we attempt (rather successfully, imho!) to resurrect the size effect itself, a very different question. Perhaps that is the real source of their quibble as it complicates their story, which is based on small caps being a good "fishing hole" for factors but not the fish themselves (our results restore it to the status of "fish" to keep going with their analogy). We find that if other factors are controlled for, primarily quality, small stocks are restored to being impressive fish in-and-of-themselves. Figure 1 from our paper perhaps shows this most succinctly, comparing the cumulative excess return of small versus large in the traditional Fama-French SMB (small minus big stocks) construct, and that same return if hedged for the other major factors (the most important difference by far is hedging for quality):





Source: Asness et al., "Size Matters, If You Control Your Junk" (2015). Fama-Miller Working Paper. Data shown from July 1957 through December 2012, gross of fees and transaction costs. The figure plots the cumulative sum of returns over time of (i) SMB hedged with the market, its lagged value, HML, UMD and QMJ, and (ii) SMB unhedged. The cumulative returns use the full sample estimates of the betas

on all factors.

This is not the return of a "factor within some strata of another factor," as these authors do in their study. Rather the green curve is the marginal return to small versus large, hedged for all factor exposures (and recall that the purple Fama-French size factor is also hedged by construction for its value exposure, but only value). Again, this is just a different question from whether some factors work better within small versus large.

When they begin their quibble, they say that our paper serves to "document that small-cap companies outperform the market if low-quality companies are avoided." While not inaccurate, that's not the clearest way to summarize our result. Our result is better summarized as "if one holds other factor exposures constant, most importantly those we've all come to call quality factors, small stocks are restored to trouncing large stocks with statistically and economically much stronger results than if you don't control for these exposures." Still not poetry, I admit.

During their quibble they also say regarding our paper "arguing that size matters if you control for junk, rather than arguing that most anomalies generate better performance — or any performance at all — when implemented in small-cap stocks, is not much different from arguing, for example, that rebalancing is a repackaged value strategy." Now, frankly, they've lost us. While we defer to their expert knowledge on repackaging a value strategy, we don't understand another word of this point. We are repackaging nothing. We are doing what modern financial researchers do. We are testing factors marginal to each other, as many are correlated. If you test the size effect marginal to the others (market, value, momentum and quality) you find a rather large size effect itself (the small fish are indeed better, not just a source to look for other factors) and this is mainly coming from including quality in the factors you're neutralizing (as small without this neutralization is too "short" quality, too junky). That is profoundly different from the well-known finding they reiterated that other factors work better (gross and theoretical — remember there are other implementation issues to consider) in small cap. 1

We find that if you control for the other major factors, most importantly quality, there is a large restored (versus other work finding only a modest small-firm effect) premium to small versus large. In contrast, their paper reiterates the known finding that other factors work better within small. They could've and should've never mentioned us as these are different questions that should entail no quibbles among them.

[1] As an aside, our paper also partially explains why value is stronger among small caps. Table 8 Panel A in our paper examines the value premium within small stocks and separately within large stocks. It turns out that if you don't adjust for quality, value indeed works much better amongst small. But marginal to the other factors the value strategy among small is actually considerably higher quality than is the value strategy among large. Thus, adjusting for quality also makes the central result of Reeling in Small-Cap Alpha weaker (i.e., that things like value and momentum work much better among small). They were not looking for these effects; our results are brand new, and their results for value are still true if you don't adjust for quality, so this is not really a major criticism, perhaps just a quibble...

This document has been provided to you solely for information purposes and does not constitute an offer or solicitation of an offer or any advice or recommendation to purchase any securities or other financial instruments and may not be construed as such. The factual information set forth herein has been obtained or derived from sources believed by the author and AQR Capital Management, LLC ("AQR") to be reliable but it is not necessarily all-inclusive and is not guaranteed as to its accuracy and is not to be regarded as a representation or warranty, express or implied, as to the information's accuracy or completeness, nor should the attached information serve as the basis of any investment decision. This document is intended exclusively for the use of the person to whomit has been delivered by AQR, and it is not to be reproduced or redistributed to any other person. The information set forth herein has been provided to you as secondary information and should not be the primary source for any investment or allocation decision. Past performance is not a guarantee of future performance.

This material is not research and should not be treated as research. This paper does not represent valuation judgments with respect to any financial instrument, issuer, security or sector that may be described or referenced herein and does not represent a formal or official view of AQR. The views expressed reflect the current views as of the date hereof and neither the author nor AQR undertakes to advise you of any changes in the views expressed herein.

The information contained herein is only as current as of the date indicated, and may be superseded by subsequent market events or for other reasons. Charts and graphs provided herein are for illustrative purposes only. The information in this presentation has been developed internally and/or obtained from sources believed to be reliable; however, neither AQR nor the author guarantees the accuracy, adequacy or completeness of such information. Nothing contained herein constitutes investment, legal, tax or other advice nor is it to be relied on in making an investment or other decision. There can be no assurance that an investment strategy will be successful. Historic market trends are not reliable indicators of

The information in this paper may contain projections or other forward-looking statements regarding future events, targets, forecasts or expectations regarding the strategies described herein, and is only current as of the date indicated. There is no assurance that such events or targets will be achieved, and may be significantly different from that shown here. The information in this document, including statements concerning financial market trends, is based on current market conditions, which will fluctuate and may be superseded by subsequent market events or for other reasons.

Note to readers in Australia: AQR Capital Management, LLC, is exempt from the requirement to hold an Australian Financial Services License under the Corporations Act 2001, pursuant to ASIC Class Order 03/1100 as continued by ASIC Legislative Instrument 2016/396, ASIC Corporations (Amendment) Instrument 2021/510 and ASIC Corporations

(Amendment) Instrument 2022/623. AQR is regulated by the Securities and Exchange Commission ("SEC") under United States of America laws and those laws may differ from Australian laws. Note to readers in Canada: This material is being provided to you by AQR Capital Management, LLC, which provides investment advisory and management services in reliance on exemptions from adviser registration requirements to Canadian residents who qualify as "permitted clients" under applicable Canadian securities laws. No securities commission or similar authority in Canada has reviewed this presentation or has in any way passed upon the merits of any securities referenced in this presentation and any representation to the contrary is an offence. Note to readers in Europe: AQR in the European Economic Area is AQR Capital Management (Germany) GmbH, a German limited liability company (Gesellschaft mit beschränkter Haftung; "GmbH"), with registered offices at Maximilianstrasse 13, 80539 Munich, authorized and regulated by the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht, "BaFin"), with offices at Marie-Curie-Str. 24-28, 60439, Frankfurt am Main und Graurheindorfer Str. 108, 53117 Bonn, to provide the services of investment advice (Anlageberatung) and investment broking (Anlagevermittlung) pursuant to the German Securities Institutions Act (Wertpapierinstitutsgesetz; "WpIG"). The Complaint Handling Procedure for clients and prospective clients of AQR in the European Economic Area can be found here: https://ucits.aqr.com/Legal-and-Regulatory. Note to readers in Asia: This presentation may not be copied, reproduced, republished, posted, transmitted, disclosed, distributed or disseminated, in whole or in part, in any way without the prior written consent of AQR Capital Management (Asia) Limited (together with its affiliates, "AQR") or as required by applicable law. This presentation and the information contained herein are for educational and informational purposes only and do not constitute and should not be construed as an offering of advisory services or as an invitation, inducement or offer to sell or solicitation of an offer to buy any securities, related financial instruments or financial products in any jurisdiction. Investments described herein will involve significant risk factors which will be set out in the offering documents for such investments and are not described in this presentation. The information in this presentation is general only and you should refer to the final private information memorandum for complete information. To the extent of any conflict between this presentation and the private information memorandum, the private information memorandum shall prevail. The contents of this presentation have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution and if you are in any doubt about any of the contents of this presentation, you should obtain independent professional advice. AQR Capital Management (Asia) Limited is licensed by the Securities and Futures Commission ("SFC") in the Hong Kong Special Administrative Region of the People's Republic of China ("Hong Kong") pursuant to the Securities and Futures Ordinance (Cap 571) (CE no: BHD676). AQR Capital Management (Asia) Limited Unit 2023, 20/F, One IFC, 1 Harbour View Street, Central Hong Kong, Hong Kong Licensed and regulated by the Securities and Futures Commission of Hong Kong (CE no: BHD676). Note to readers in China: This document does not constitute a public offer of any fund which AQR Capital Management, LLC ("AQR") manages, whether by sale or subscription, in the People's Republic of China (the "PRC"). Any fund that this document may relate to is not being offered or sold directly or indirectly in the PRC to or for the benefit of, legal or natural persons of the PRC. Further, no legal or natural persons of the PRC may directly or indirectly purchase any shares/units of any AQR managed fund without obtaining all prior PRC's governmental approvals that are required, whether statutorily or otherwise. Persons who come into possession of this document are required by the issuer and its representatives to observe these restrictions. Note to readers in Singapore: This document does not constitute an offer of any fund which AQR Capital Management, LLC ("AQR") manages. Any fund that this document may relate to and any fund related prospectus that this document may relate to has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this document and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of shares may not be circulated or distributed, nor may the shares be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to an institutional investor pursuant to Section 304 of the Securities and Futures Act, Chapter 289 of Singapore (the "SFA")) or (ii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA. Note to readers in Korea: Neither AQR Capital Management (Asia) Limited or AQR Capital Management, LLC (collectively "AQR") is making any representation with respect to the eligibility of any recipients of this document to acquire any interest in a related AQR fund under the laws of Korea, including but without limitation the Foreign Exchange Transaction Act and Regulations thereunder. Any related AQR fund has not been registered under the Financial Investment Services and Capital Markets Act of Korea, and any related fund may not be offered, sold or delivered, or offered or sold to any person for re-offering or resale, directly or indirectly, in Korea or to any resident of Korea except pursuant to applicable laws and regulations of Korea. Note to readers in Japan: This document does not constitute an offer of any fund which AQR Capital Management, LLC ("AQR") manages. Any fund that this document may relate to has not been and will not be registered pursuant to Article 4, Paragraph 1 of the Financial Instruments and Exchange Law of Japan (Law no. 25 of 1948, as amended) and, accordingly, none of the fund shares nor any interest therein may be offered or sold, directly or indirectly, in Japan or to, or for the benefit, of any Japanese person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese person except under circumstances which will result in compliance with all applicable laws, regulations and guidelines promulgated by the relevant Japanese governmental and regulatory authorities and in effect at the relevant time. For this purpose, a "Japanese person" means any person resident in Japan, including any corporation or other entity organised under the laws of Japan. Note to readers in United Kingdom: This material is being provided to you by AQR Capital Management (Europe) LLP, a UK limited liability partnership with its office at Charles House 5-11, Regent St., London, SW1Y 4LR, which is authorised and regulated by the UK Financial Conduct Authority ("FCA"). Note to readers in Dubai: AQR Capital Management (Europe) LLP (DIFC Representative Office) is regulated by the Dubai Financial Services Authority of the Dubai International Financial Centre as a Representative Office (firm reference number: F007651). Its principal place of business is Unit 34, Level 12, The Gate Building, DIFC, Dubai.